

# ROB MACKEAN, CA

## CONTACT DETAILS

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Address	10a Dick Place Edinburgh EH9 2JL UK
Telephone (Home)	+44 (0)131 667 5369
Telephone (Mobile)	+44 (0)7802 635 167
Email	rob@mackean.com

## EXPERIENCE & ACHIEVEMENTS

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**2001 - present Numbersmiths** **Edinburgh, UK**  
*Principal*

- Consulting Finance Director to technology & media companies across Scotland's central belt. I have worked with clients in medical devices, software, biotechnology, telecommunications, opto-electronics, portable media players, charity sector and TV production

**2004 - 2006 VeriSIM Ltd** **Dunfermline, UK**  
*Chief Financial Officer, Company Secretary*

- Financial & management reporting, treasury & cash flow management, set up internal control systems, company secretary
- Deputising for CEO and Chairman as necessary
- Strong budgetary and cost control
- Managed 2 funding rounds totalling £2.0M including monitoring post-investment undertakings
- Customer contract negotiations
- Project costing, pricing and profitability reviews
- Treasury management
- Investor liason
- Replacement of accounting software
- Recruitment of Financial Controller
- Design and implementation of employee share option scheme

**2001 - 2003 Essient Photonics Ltd** **Bellshill, UK**  
*Director of Finance*

- Responsibility for finance, IT, property
- Financial & management reporting, treasury & cash flow management, set up internal control systems, company secretary
- Close liason with investors and Scottish Enterprise

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- Successful grant applications including £1M RSA, various BGI
- Implementation of tax effective UK and US share option schemes
- Setup of US subsidiary
- Property lease negotiation & implementation
- Implemented cost cutting and redundancy programs

**1998-2001      Voxar Ltd      Edinburgh, UK**

*Chief Financial and Operating Officer*

- 4 funding rounds raising £8M
- Contracts negotiation and management, including US and Japan
- Set up US & Canadian subsidiaries
- Acquisition diligence
- Treasury management
- HR including employment contracts, employee benefit and share option schemes
- Major grant applications

**1996-1998      The Mackean Company      Glasgow, UK**

*Principal*

- Profitable practice providing CFO & Financial Controller services to a small number of principally technology clients.
- Trainer in software and business skills

**1992-1996      Grant Thornton      Edinburgh & Glasgow, UK**

*Senior Manager 1992-96*

- Successful management of client portfolio with fees >£300k p.a.
- Key contact for LSE listed client, including initial listing and subsequent Super Class 1 transaction
- Investigatory work including fraud and financial mismanagement
- Visiting Trainer in software tools and general skills for firm's National Training Centre

*Audit Senior 1990-92*

- Wide variety of assignments including audit, investigation and management consultancy work

*CA Trainee 1987-90*

- All exams passed at first sitting

**1984-1987      K Shoes Group      Kendal, UK**

*Graduate Trainee*

## EDUCATION

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1980-1984      Edinburgh University      Edinburgh, UK

- B.Com (Hons) Business Studies.
- Graduated 2:1 Honours.

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## INTERESTS

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- Theatre - running own theatre company, established for 10 years. I have directed 7 successful Fringe productions.
- Running – any distance up to full marathon
- Hillwalking - Munros completed in 2002, now starting the next round!
- Skiing - Cross country and downhill. Completed 3 Worldloppet 50k cross-country races, registered for Worldloppet Master scheme
- Technology, including UK Class A radio transmitting licence

## PERSONAL DETAILS

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- Born 21 March 1962
- Age 44
- Married to Melanie, a cancer specialist at Edinburgh's Western General Hospital
- One daughter, Anna, born July 2000